## PROGRAMME OUTCOME FOR M.COM. (ACCOUNTANCY):

Students are expected to achieve the following objectives by the end of the program.
PO1: To make students more proficient in areas like Costing, Taxation, G.S.T., and Accountancy.

PO2: To learnthe practical aspects of above subjects through project work, viva practical written exams.

PO3: To prepare students for further out- country professional courses.
PO4: To develop job skills among students and make them confident to face interviews.

PROGRAMME OUTCOME FOR M. COM. (MANAGEMENT):
PO1: To give in-depth insight into subjects’ likes Marketing, Tourism management, Entrepreneurial management Retail management etc.

PO2: To give understanding of subjects like Entrepreneurial and Tourism management and thereby encouraging students to start their own business.

PO3: The course exposes students to practical aspects of course through viva and projects.
PO4: The programme prepares them to take up higher studies in other countries.

MASTERS OF COMMERCE (CHOICE BASED) SEM I
PROGRAMME CODE: C00521

## COURSE NAME: STRATEGIC MANAGEMENT

## COURSE OUTCOME:

CO1: Students understand the basics of Strategic Management, levels of strategies and the use of it in the business organizations.

CO2: Students understand the various strategies and how and why to formulate, implement and evaluate these strategies in the organizations.

CO3: Students get the information about corporate restructuring strategies, PPP and strategic alliance; hence students can learn the importance of these.

CO4: Students get the knowledge about the BPO, KPO, Disaster Management, Start-up and Make in India.

COURSE NAME: COST AND MANAGEMENT ACCOUNTING

## COURSE OUTCOMES:

CO1: Studentsunderstand how cost are charged to particular product or service
CO2: Students learn to identify and evaluate difference between Actual and Targeted Cost.
CO3: Students understand management decision making.
CO4: Students get to know about profit maximization and cost minimization concepts.

## COURSE NAME: ECONOMICS FOR BUSINESS DECISION

## COURSE OUTCOMES:

CO1: Learners acquire the knowledge of basic tools and economic theory and practical application.

CO2: Learners get familiarized with understanding of economic aspects of current affairs.
CO3: Learners are able to analyze Market Behaviour with economic way of thinking.
CO4: Learners understand different economic principles in business decision.

## COURSE NAME: BUSINESS ETHICS AND CSR

## COURSE OUTCOMES:

CO1:Students become familiarized with the concept and relevance of Business Ethics in the modern era.

CO2:Students gain an understanding of the sources of Business Ethics, the approaches to Business Ethics and the Emergence of Business Ethics.

CO3:Students are able to understand the distinct and timeless values, Indian Ethical Practices and the working of Ethics in various functional areas.

CO4:Students are acquainted with the concept, importance, evolution and regulatory framework of Corporate Governance.

CO5:Students are given an insight into the elements of Corporate Governance and the consequences of the failure of the Corporate Governance Mechanism.

CO6:Students become acquainted with the scope and complexity of Corporate Social Responsibility in the Global and Indian context.

CO7:Students are familiarized with the areas of CSR and CSR Policy.

## MASTERS OF COMMERCE (CHOICE BASED) SEM II

PROGRAME CODE: C00522

## COURSE NAME: RESEARCH METHODOLOGY FOR BUSINESS

## COURSE OUTCOME:

CO1: The students understand the basics of Research, its formulation and also get the knowledge about formation of hypothesis and sampling.

CO2: Students learn about, how to collect primary and secondary data with the help of questionnaire.

C03: Students understand the importance of data analysis and learn hypotheses through various Parametric \& Non-Parametric test.

CO4: Students learn about the Research Reporting and Modern Practices in Research through the reference and citation methods.

COURSE NAME: CORPORATE FINANCE

## COURSE OUTCOMES:

CO1: Students get the understanding of appropriate capital structure for organization.
CO2: Students get the knowledge about various types of risk faced by organization.
CO3: Students get the knowledge about various investment options available, cost and return associated with them.

CO4: Studentsget understanding of saving for future, considering the effect of inflation.

COURSE NAME: MACRO ECONOMIC CONCEPTS AND APPLICATION

## COURSE OUTCOMES:

CO1: Learners understand the concepts National Income and Human Development Index.
CO2: Learners understand basic Keynesian macroeconomics concepts such as ADF, ASF.
CO3: Learners learn Goods Market and Money Market with IS-LM curve.
CO4: Learners understand MonetaryPolicy and Fiscal Policy of the government.

## COURSE NAME: E-COMMERCE

## COURSE OUTCOME:

CO1: Learners get the understanding concept of e-commerce with its type and its market befits.
CO2: Students learn concept of ESLC (E-commerce Sales life cycle).
CO3: Students get acquainted with technical concept like domain name, ip address and web site design principle.

CO4: Students learn E-CRM concept with its use and benefits.
CO5: Students learn all curve of E-marketing and its market use.

MASTERS OF COMMERCE (CHOICE BASED) SEM III
PROGRAME CODE: C00523

## COURSE NAME: MARKETING STRATEGIES AND PRACTICES

## COURSE OUTCOME:

CO1: Studentsacquire the knowledge of Marketing Strategies,DesigningMarketing Plans and types.

CO2: Students understand concepts likeMarketing Mix, SBU, SWOT and defensive Marketing strategies.

CO3: Students learn about environmental analysisand customervalue.
CO4: Students become aware about recent trends in marketing strategies.

## COURSE NAME: BUSINESS STUDIES (MANAGEMENT): HUMAN RESOURCE MANAGEMENT

## COURSE OUTCOME:

CO1: Studentsget the knowledge about the basics of Human resource management, HRP and Recruitment and selection procedure.

CO2: Students get the information about Human Resource Development through the knowledge of the training techniques and performance appraisal of the organizations.

CO3: Studentsget to know the laws related to human resources through the information about the various acts and labour legislation.

CO4: Students get the knowledge about the emerging trends like welfare of the employees in various areas. Students get understanding of the facilities given to the employees and their welfare.

## COURSE NAME: ENTREPRENEURSHIP MANAGEMENT

## COURSE OUTCOMES:

CO1: Learners understand entrepreneurial culture and various theories of entrepreneurship.
CO2: Learnersunderstand SWOC analysis and importance of social entrepreneurship.

CO3: Learners understand government schemes for women entrepreneurship in India.
CO4: Learners learn business idea, formulation of project and feasibility analysis.

## COURSE NAME: ADVANCE COST ACCOUNTING

## COURSE OUTCOMES:

CO1:Students are able to to interpret cost accounting statements and make them conversant with the basic vocabulary and mechanics of cost management.

CO2:Students understand the concept and role of cost accounting in the business management of various manufacturing and non-manufacturing companies across countries through process ccosting, cost centre, profir center, revenue center etc.

CO3:Studnets learn about cost accounting for cost management, planning and control through budgetary control and variance analysis through activity based costing.

CO4:Students acquire decision making skill in cost accounting to the level where he or she can function effectively as a professional.

## COURSE NAME: ADVANCED FINANCIAL ACCOUNTING

## COURSE OUTCOME:

CO1: Learners understand the provisions of AS-11 and the Translation of the Financial Statements of Foreign Branches.

CO2: Learners understand the legal aspects of banking companies, format of final accounts, RBI guidelines, and preparation of final accounts of Banking Companies.

CO3: Learners understand the Revenue Account, Profit \& Loss Account and Balance Sheet of Insurance companies and Re-insurance accepted and ceded.

CO4: Learners develop the knowledge about life insurance business and preparation of their Final Accounts.

CO5: Learners are made aware about the types of Co-operative societies and preparation of final accounts of Co-operative societies.

## COURSE NAME: DIRECT TAXATION

## COURSE OUTCOME:

CO1: Students get knowledge of the residential status of a person.
CO2: Students learn the differentiation between taxable and non-taxable incomes.
CO3: Students learn computing the total taxable income of oneself and analyze the tax payable.
CO4: Students get practical exposure in computing taxation of Companies.

## MASTERS OF COMMERCE (CHOICE BASED) SEM IV

PROGRAME CODE: C00524

COURSE NAME: SUPPLY CHAIN MANAGEMENT AND LOGISTICS

## COURSE OUTCOME:

CO1: Students are introduced to supply chain management in business and logistics.
CO2:Students understand how logistics can help business reach customers economically.
CO3: Students gain knowledge of various new concepts in supply chain management.
CO4: Students learn about how technology helps business in operatingat global level and career options in logistics.

COURSE NAME: BUSINESS STUDIES (MANAGEMENT): ADVERTISING AND SALES MANAGEMENT

## COURSE OUTCOME:

CO1: Students understand the basics of the advertising with the help of behavioural models, advertising agencies and media.

CO2: Students get the information about Creativity, Social and Regulatory Framework of Advertising.

CO3: Studentsget the knowledge of the basics of the sales management sales force management and sales organizations.

CO4: Students learn about the Sales Planning, Controlling and recent trends which are available in the sales management.

COURSE NAME: TOURISIM MANAGEMENT

## COURSE OUTCOMES:

CO1: Learners understand the basic information about types of tourism and various career options in tourism.

CO2: Learnerslearn the tourism destination planning.
CO3: Learners learn general Information about tourism marketing, pricing and promotion.
CO4: Learners learn the practical application of how to set up travel agency and approval.
CO5: Learners acquire the knowledge of international tourism and different policies of government of India.

## COURSE NAME: CORPORATE FINANCIAL ACCOUNTING

## COURSE OUTCOMES:

CO1: Students acquire the skills to interpret accounting standards
CO2:Students understand the concept and role of cost accounting in valuation of the business and goodwill during amalgamation/ merger.

CO3: Students learn and apply the basic principles, conventions and standards of financial accounting leading to the preparation of consolidated financial statements

CO4:Students are able to interpret and analyze the Corporate Financial Reporting

COURSE NAME: FINANCIAL MANAGEMENT

## COURSE OUTCOME:

CO1: Learners understand the need, types and sources of finance.
CO2: Learners are made aware of the importance of Capital Budgeting and different techniques of capital budgeting for decision making.

CO3: Learners understand the concept of working capital, cash management, receivable management, inventory management and its requirements and control policies.

CO4: Learnersunderstand the concept of budgetary control its importance, limitations and preparation of different types of budget.

CO5: Learners understand the concept of strategic financial management, financial decision making and financial planning process.

## COURSE NAME: INDIRECT TAXATION

## COURSE OUTCOME:

CO1: Students understand the history of GST all over the world.

CO2: Students understand the ways of computing GST and Input Tax Credit.
CO3: Students learn how to decide the place of taxation.
CO4: Students learn the ways and means of registration under the Law.

