

BEGINNER'S MODULE IN INSURANCE

Duration 30 hours

Session 1	Fundamentals of Insurance Concept-Meaning- Purpose and Need of Insurance- Types of Insurance Insurance contract - Meaning and types of Insurance Contract.	2 hours
Session 2	Evolution of Insurance – Indian Insurance Industry	2 hours
Session 3	Types of Insurance (Life and Non- Life Insurance)	2 hours
Session 4	Life- Insurance Meaning- Importance – Procedure of taking Life Insurance policy, types of policy- Settlement Claim- Life Insurance India, Insurance Agent.	2 hours
Session 5	Fire Insurance Meaning- Importance – Procedure of taking Life Insurance policy, types of policy- Settlement Claim- Life Insurance India, Insurance Agent.	2 hours
Session 6	Marine Insurance Meaning- Importance – Procedure of taking marine Insurance policy, Procedure taking marine Insurance policies – clauses of marine Insurance - Settlement Claim	2 hours
Session 7	Health Insurance Health Insurance- Products, Documentation, Underwriting Claims.	2 hours
Session 8	Miscellaneous Insurance (Overseas Health Insurance, Burglary Insurance. Money Insurance. Fidelity Insurance, Bankers Indemnity and Jeweller's Block Insurance, Rural Insurance)	2 hours
Session 9	Reinsurance Management Meaning, Forms, Methods, Laws relating to Reinsurance contracts, Reinsurance Markets, Reinsurance Financial Security)	2 hours
Session 10	Insurance Regulations, Governance and Compliance	2 hours
Session 11	Practice of Life Insurance Life Insurance Organization, Premiums and Bonuses, : Plans of Life insurance, Annuities, Group Insurance, Linked Life Insurance Policies, Applications and Acceptance, Policy Documents.	2 hours
Session 12	Practice of General Insurance General Insurance Products, Underwriting, Ratings and Premiums, Claims, Insurance Reserves and Accounting	2 hours
Session 13	Risk Management in Insurance	2 hours
Session 14	Marketing and Public Relations in Insurance	2 hours

	Marketing in Insurance, Understanding Consumer Behaviour, Quality in Insurance Services, Exploring Rural Markets, consumerism and Social Responsibility	
Session 15	Careers in Insurance	2 hours